

**MEDIA STORAGE**  
SAFE & SECURE



24/7/365/forever



## MDS TECHNOLOGIES MEDIA

### MAGNETIC MEDIA STORAGE

MDS has been storing magnetic media for our hosting customers for many years, and we have now formally set up MDS Media to manage this service.

Security of electronic data has never been more important, hardly a month goes by without the news media reporting the loss of data, either from the government department, insurance company or large bank. MDS started protecting our customer's data as part of our data centre service. We found that storage solutions from other companies did not offer the levels of security that our customers demanded. The answer was to set up a dedicated media storage solution that met our client's requirements, and MDS Media was born.

Many providers provide off site back up tape storage solutions, but precious few provide dedicated secure solutions for magnetic media storage. MDS believe a dedicated service is the only way to reliably and securely manage magnetic media. We will not compromise your data by storing material that is not magnetic media.

MDS dedicated magnetic media solutions provide the most secure storage services available for protecting your data. Our facilities, storage environments and professional employees stand apart from other service providers, bringing a level of professionalism to this vitally important area of data management.

### WHY CHOOSE MDS?

*Our vision is to be recognised as the premium magnetic media storage company in the South West, providing cost effective managed solutions for our clients.*



## SERVICES

We believe our service model should be designed around our customers' needs and not follow traditional service provider's restrictive practices.

Access to data and records are critical for companies managing their valuable data. Therefore all customers have the option of online access to their data and the ability to order tapes 24-7 with no evening cut off time. We believe you should not be charged an additional premium just to order your data when you need it.

We have confidence in our levels of service and aim to provide the best value pricing schedule. We do not expect clients to leave MDS following the initial contract period; this can be as little as 12 months. Therefore we do not charge a termination fee for withdrawing all your tapes, a standard permanent retrieval charge is all that is incurred.

- 12 month initial contract, with no termination fees after this period
- No cut off time for next day delivery/collection
- Simple pricing schedules, one price whatever the size.
  - ❖ All tape sizes classed as one tape size (DAT to DLT all charged the same rate)
  - ❖ One box charge (Battle Case, Peli Case, Standard box, all charged the same rate)
- All inclusive storage and service charges available
  - ❖ Ideal for budgeting monthly charges
  - ❖ Same price each month within service level agreement
- Web access for ordering and managing your inventory
- Environmental controls in line with BS4783
- All tapes are recorded against a client reference and internal barcode
- Items are track through incoming and outgoing process
- Tapes are available for ordering 365-24-7
- Redundancy in place for operational systems with our back up data centre



## VIDEO MEDIA SOLUTIONS

MDS Media provide the ideal storage environments to protect our customers valuable media assets.

- ❖ Storage environments in line with BS4783
- ❖ Variety of fire prevention and protection
- ❖ Secondary storage options when assets has been ingested to digital medium

MDS additionally recognise that our client's video libraries are valuable assets and as we move into the new HD, Mobile and Internet arena's we are able to assist our client maximise opportunities and revenue from their video assets.

MDS have teamed up with best of breed partners in the industry with over 40 years experience; ensuring stored assets are extensively managed. Working with our strategic partners ([Masai Media](#)) we are able to offer the following video post production services

- ❖ Production workflow
  - Ingest physical media on demand, reducing transportation cost
  - Present digital data in any format
  - Multi platform delivery
- ❖ Duplication
- ❖ Editing
- ❖ Restoration
- ❖ Automated file based repurposing and delivery



## TAKING YOUR SECURITY SERIOUSLY

We understand your concerns and your needs when it comes to ensuring the safety and security of your business critical applications. MDS has an enviable track record and has been awarded the ISO27001 standard.

### Military controlled air space

- ❖ RAF Lyneham controls the air space around the MDS Corsham security

### Biometric controls

- ❖ All secure areas within MDS facilities are controlled by biometric security access controls

### Secure transport

- ❖ GPS tracked unmarked vehicles.
- ❖ Shot gun service available. (Double manned vehicles)
- ❖ Alarmed vehicles

### Secure facility

- ❖ 24-7 manned gated facility
- ❖ CCTV
- ❖ 3m high, barbed perimeter fencing
- ❖ Visitor access restricted to public areas or meeting rooms
- ❖ All staff are vetted and screened
- ❖ Enhance CRB with 3 audited references
- ❖ Mandatory photo identity passes are required for all staff
- ❖ Driving license check
- ❖ Proof of qualifications



## STORAGE & INNOVATION

MDS believe storage cannot be compromised and our innovative and specific data storage solutions are designed to protect your data. We offer only magnetic media storage and will not risk your data by storing other material, such as paper records, deeds, files ECT. These materials can lead to additional fire risks and dust contamination.

### Innovative Storage Option

- ❖ Ex MOD high security storage areas which are deep cleaned.
- ❖ Airlock/acclimatisation processing areas maintain dust free environments.
- ❖ Enclosed storage racks/vaults add additional levels of security (Contamination free, water safe, secure private vaults).
- ❖ Industry standard tape racking
- ❖ Secondary data storage for cost effective data storage
  - (Data can be stored at reduced rates where primary data is available).

### Fire suppression

Our fire suppression options are very safe and reliable however, MDS carry out regular risk assessments to ensure our fire prevention equipment is never needed to be called into action. Fire prevention is our daily focus. We offer a number of fire suppressions options to suit budgets and storage requirements.

- ❖ Gas suppression
- ❖ Standard fire protection

## Environmental Conditions

- ❖ Storage areas in line with BS4783
- ❖ Temperature between 18° and 24°C
- ❖ Humidity controlled between 45% and 55%
- ❖ Storage areas monitored with data loggers to ensure data is kept as securely as possible.





## WHO WE WORK FOR

MDS clients include major organisations such as Vodafone, Guys & St Thomas Hospital Trust and Ericsson and fast growing businesses such as Navman Wireless and Trapeze. Over 90% of our business comes from customer referrals and the best endorsement of the services we provide comes from customers who have continued to use our services for years:

### Testimonials

I can't say enough good things about MDS and how helpful the whole team has been. On a technical level it seems there's nothing that they can't do!

James Blannin - Trapeze - ICT Manager

MDS has always been exceptionally flexible - they are always more than happy to help.

Barry Neill - Navman Wireless - IT Director

MDS really went over and above what we had asked of them to comply with the extremely strict security protocols put in place by the NHS.

Emma Barton - Birmingham Women's Hospital - Web Development Manager

### Enquiries

For total security in your Media storage contact Neill:

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